

2020

2021

Annual Report



Message from the CEO



The last year presented all of us with unique challenges. The situation with Covid-19 meant that our offices were working mostly remotely. Most troop meetings and activities were still virtual. But Girl Scouts of Eastern SC continued a trend of reaching benchmarks, raising bars and breaking records. Consider Girl Scouts who sell cookies are entrepreneurs running their own businesses for the first time. The Girls are learning Goal Setting, Decision Making, Money Management, People Skills and Business Ethics. Despite supply-chain issues and virtual settings, the Girls and Volunteers adapted and did Girl Scouts flawlessly without missing a beat. The Girls met or exceeded their goals in the Cookie sale program. For the first time Girls could choose an international cruise as their incentive. While the national per-girl-average of Girl Scout Cookie boxes sold was 232, the Girl Scouts in GSESC averaged 448 boxes sold. I am inspired by these Girls every day.

We continued to offer in-person programs once we could. Summer resident camp hosted 285 Girl Scout campers at Sandy Ridge. 120 Girls attended Introduce a Girl To Engineering Day in partnership with the Society of Women Engineers and the Citadel Department of Engineering. From Daisies who plant a seed for a garden with their first Troop to Ambassadors who achieve their Gold Awards, Girl Scouts make the world a better place.

Volunteers are the heart and soul of any (non-profit) organization, and I am blessed to have the best volunteers. They selflessly give of their time, talent and themselves to ensure the Girls have opportunities and experiences that are absolutely life changing. Our volunteers are the lifeblood that keep us going. Without our volunteers, there is no Girl Scout movement. We must ensure that our Volunteers know how much they are valued and appreciated.

Girl Scouts is the best Girl-led program that fosters creativity and independence in a safe, supportive space.

In the coming year, we resolve to overcome challenges, set new records, break old ones and as Girl Scouts always do, flourish, rise and soar. Some say, "The sky is the limit" but, with Girl Scouts, I can honestly say, "There IS NO limit." I see it every day.

Sincerely,
Diane Flanagan
Chief Executive Officer of Girl Scouts of Eastern South Carolina



2020-21 Financials



GIRL SCOUTS OF EASTERN SOUTH CAROLINA, INC.

STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2021 and 2020

	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 1,426,312	\$ 1,042,615
Accounts receivable, net	18,702	16,373
Prepaid expenses	52,189	56,445
Inventories	38,138	31,277
Total current assets	\$ 1,535,341	\$ 1,146,710
Other assets		
Investments	1,618,431	1,299,750
Land, property and equipment, net	345,937	357,409
TOTAL ASSETS	\$ 3,499,709	\$ 2,803,869
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 21,758	\$ 12,662
Disbanded troop treasuries held	13,139	11,321
Related party payable - GSUSA	1,174	979
Accrued salaries and compensated absences	87,544	80,911
Deferred revenue	24,400	40,420
Refundable advance	208,000	208,000
Total current liabilities	\$ 356,015	\$ 354,293
Net assets		
Without donor restrictions:		
Board designated operating reserve	\$ 972,676	\$ 964,470
Undesignated	2,132,228	1,430,120
Total net assets without donor restrictions	3,104,904	2,394,590
With donor restrictions	38,790	54,986
Total net assets	\$ 3,143,694	\$ 2,449,576
TOTAL LIABILITIES AND NET ASSETS	\$ 3,499,709	\$ 2,803,869

The accompanying Notes to Financial Statements are an integral part of these statements.

Gold Awards



Abigail Behrens - Troop 150, Myrtle Beach, SC
"Artfully Aging."

Ashley Boone - Troop 029, Hartsville, SC
"Canine Shelter Stars."

Caroline Hoy - Troop 449, Mt. Pleasant, SC
"The Red Balloon."

Carson Kosar – Troop 197, Summerville, SC
"Shared Tools."

Caitlyn Rue – Troop 325, Goose Creek, SC
"Stand Tall & Answer the Call."

Kayla Wigfall – Troop 689, North Charleston, SC
"Operation Take Flight."

Fund Development – Grant Awards

Grants Received

Frances P. Bunnelle Foundation	\$10,000
Longleaf Fund of the Foundation for the Carolinas	\$33,792
The Beaufort Fund of the Coastal Community Foundation	\$8,000
Waccamaw Community Foundation	\$1,550

2020-21 Donor Listing

Diamond \$10,000 and above

Girl Scouts of the USA
Sonoco
Walmart Round Up

Gold \$5,000 - \$9,999

Nancy T. & David A. Borghesi Fund
Frances Bunnelle Foundation
Panos & Debi Kalaritis
Anne Wolfe Liebergall
United Way of Florence County

Silver \$2,500 - \$4,999

Blackbaud Fund
McLeod Health
Moore Farms Botanical Garden
Winthrop Family Fund - Coastal Community Foundation

2020-2021 Donor Listing

Bronze \$1,000 - \$2,499

Sharon Arnold
Carolina Bank
Chick-Fil-A of Florence
Belinda Copeland
Creekside Veterinary Clinic
First Reliance Bank
Hampton Inn & Suites
Healthy Blue
Matthews Children's Foundation
Cliff McBride
United Way of Hartsville
Volvo Car USA Operations Grants - Coastal Community Foundation

Partner \$500 - \$999

Blackbaud Giving Fund
Boeing Company Employee Individual Giving Program
Thomas S. Boron
BP Foundation
Barbara E. Brooks
Bessie Byrd
Darlington Family Pharmacy
Dedicated Community Bank
Duke Energy
Ruby Gibbs-Williams
Jeannette Glenn
HopeHealth
Martech Research LLC
McLean Marachel - Nationwide Insurance
Dr. David Moon
Dr. Susan Morrison
North Myrtle Beach Woman's Club
Pepsi Cola of Florence, Inc.
South Atlantic Cannery - Coca-Cola

2020-2021 Donor Listing

Supporter \$250 - \$499

Amazon Smile
Amy Brauner
First Bank Foundation
Charles & Barbara Gadsden
Heritage Classic Foundation
Honda of South Carolina Mfg. Inc.
Chuck Iler
Donna Lee
Mary Ann Mack
William & Elizabeth Marsh
Frances F. Morant
Dr. Susan Morrison
Mt. Pisgah Baptist Church of
Orangeburg
United Way of the Midlands
Cindy Watson
Wendy Young

Friends \$1- \$249

Rep. Gilda Cobb-Hunter
Rick & Sarah Coffin
Linda Corry
Voncella Crawford
Custom Audio Video
Betty DeWitt
Dillon County United Way
Linda Drayton
DSM Nutritional Products
Judy Dubno
Soloman & Barbara Eaddy
Johnny & Leatha Eagleton
Joe Ervin
David & Jenny Estle
Kathleen T. Fechter
Joyce B. Franklin
Brittney Frasier
Mary Ellen Frazier
Willie Frazier
Tressa Gardner
Olivia Gaudio
Terri George
Girl Scout Troop 409
Girl Scout Troop 478
Eddie Glenn Bryant
Bernard Haire
Jennifer Hayes
Beverly Hazelwood
Charlie & Lillie Heyward
Lisa & Robert Hibdon
Honeywell International
Charity Matching
Abbiegail Hugine
Kathleen Jensen
Chafee Jones
Julann Judge
Dannie Keepler
Rosa Kennerly-Dance
Casmere Kistner
Hazel Leaphart
Jill D. Lewis
Patricia Lott
Helen McFadden
Ruth Metzger
Lisa Neaman
Anne Oliphant

Friends \$1- \$249

Dolores Osuna
Savanna Owen
Julius Page
Lorren Pallone
H.B. Pasley
Paypal Giving Fund
Jane Pelletier
Mark Pirkel
Theresa Prior
Kendall Rawlison
Julie Renkas
Margaret Roberts
Virginia Robinson
Marie Saleeby
Lois Scott
John Shuler
Irene Reed Singletary
Mary L. Smalls
George & Barbara Smyth
Sarah Snow
Jerrica Snow
Soothing Hands Massage
David Sports
Cameron Staiger
Leslie Sullivan
Danielle Sykes
Jennifer Terry
Sarah Brunson Thomas
Dr. Walt Tobin
Top Ladies of Distinction
Earline Ulmer
United Way of Greater High Point
United Way of Greater Philadelphia
and Southern NJ
Cleon Walden
Cinda Wallace
Shandella Wallace
Linda Walters
Chris Welch
Wendell E. Jones, Jr. LLC
Rebecca Whaley
Michael & Linda Williams
Karey Wilson
Jennifer Winkelmann
Alexandria Wood
Laura Zagby-Dye

Friends \$1- \$249

Wendi Ammons
E. Marie Ashley Moore
Pat Baxley
Katharine Bloder
Iris Bomar
Amanda Bowsher
Courtney Boyes
Joseph H. Brandenburg
Risa Brandon
Jane Brandt
Barbara Brewer
Susan Brooks
Thelma Brooks
Reverend Calvin R.
& Mrs. Loletha Brown
Lillian Brunson
Hugh Brunson, III
Barbara Burkel
Tina Carter
Kellie Casavale
Barbara Chappell
Barbara R. Clark
Malcolm Clark
MaZonna Clay-Hardy
Clement Rivers, LLP

2020-2021 Donor Listing

Gifts In Memory Of

Honorable Maryann Black

Barbara E. Brooks

Thelma H. Brooks

Barbara E. Brooks

Susanna L. Eaddy

Barbara E. Brooks

Dee Smith

Amy White

Evelyn Tietze

Pamela Chestnut-Kobyra

Gifts in Honor of

Jane Brandt

Deb Kalaritis

Amy Brauner

Michael Hesbach

Barbara Talisman

Barbara E. Brooks

Rep. Maryann E. Black

Lillian Brunson

Linda Beckham, Ellen Causey,
Dyan and Alex Cohen, Rags Coxe, Lucy Dargan,
Edward Early, Gail Surawski, Perry Wilson,
Crystal Yarborough, Belk Funeral Home

Mary Jeffries

Fisher DeBerry Foundation

2020-2021 Donor Listing

Juliette Gordon Low Society

The Juliette Gordon Low Society Members recognize our dedicated supporters who make a legacy gift by including the Girl Scouts of Eastern South Carolina in their estate plans.

Sharon Arnold

Diane Belk & Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift

Nancy Borghesi

Martha Lee Brailsford

Belinda Copeland

Brenda Dolder

Cindy Floyd

Joyce Geils

Kelly Golden

Sue Handy

Dustin LaPorte

Ruth Metzger

Mary Helen Condon Moore

Jane Pelletier

Lisa Safford

Patricia Shapiro Slay

Dr. Kendra Spencer



Mary Dean Brewer

Women of Distinction



Amy Brauner is Executive Director of the Eastern South Carolina Chapter of the American Red Cross. Ms. Brauner began the program Sound the Alarm, in which she led the installation of over 100,000 smoke alarms in over 35,000 homes. She has weathered many storms, a tornado, and supported many house fire responses. In her role, she manages partnerships including corporate, community and faith-based organizations, a mighty board and friendly volunteers to inspire blood donations and serve our community through the Red Cross mission.



Barbara Faye Eddy Brooks has always had a passion for serving her community. As a nurse, she was a mentor to her staff and cared deeply about her patients. She has always worked hard to help her community, not just as a nurse but as a mentor in the Florence School District for students in need. Her hard work can be seen in many awards including the Excellence in Practice Award and a recipient of the McLeod Health Merit Award. A portrait of her hangs in the McLeod Regional Medical Center. She is a hard worker, strong leader, and dependable member of her community.



Lillian Brunson is an active member of her community. Not only was she a Girl Scout herself but was a leader for her daughter and granddaughter's troops. Ms. Brunson was a teacher in the Darlington County School District for over thirty years. Over these years, she worked hard to help her students and she dedication can be seen in her accolades, including several Teacher of the Year. As well as teaching school, Ms. Brunson has been a swimming instructor for over forty-five years. As a mother, a leader, and a mentor, Lillian Brunson has dedicated her love and life into her community.

Mary Dean Brewer

Women of Distinction



Stacy Pearsall is a Nikon Ambassador and has had her photography displayed in many major galleries. She was an Air Force photographer and served three tours. She is one of three women who have won the National Press Photographer Association Military Photographer of the Year. Pearsall's series "Veterans Portrait Project" has documented over 7,500 veterans across all fifty states. Stacy Pearsall has used her passions of photography and helping others to help improve the lives of others. You might know Stacy's sidekick and partner, Charlie, who was the 2nd Today Show Puppy With a Purpose.



Angela T. Clark was born in Orangeburg, South Carolina in 1969, and earned a dual degree in theater and business from South Carolina State University. She was the Founder and Executive Director of Frabjous Enterprises and managed fourteen subsidiaries, including three Miss America 2.0 franchises. She was an accomplished singer and skilled entrepreneur who inspired the lives of others through her passion and mentorship. Angela was honored and inducted into the South Carolina State University 2019 Jazz Hall of Fame. She was a 33-year member of Delta Sigma Theta Sorority and was initiated at South Carolina University in the Spring of 1988. In 1988, Angela was the first African American woman in South Carolina selected to participate in "Up With People", a worldwide community service organization, traveling to over 30 countries including the Soviet Union. After that service, Angela performed in 76 countries and in all 50 states as a singer, dancer, and actress working in the cruise line industry since 1995. Angela was extremely active in local pageants for nearly all of her life. In 1991, she was the first African American woman chosen as Miss North Charleston to participate in the Miss South Carolina Scholarship Pageant and Miss America Organization. In 1992, she was the first African American woman to be chosen as South Carolina Queen of Roses, and in 1993 she was the first African American woman chosen as Miss Orangeburg County.

Angela T. Clark - 1969-2021



www.girlscoutsc.org

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